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OVERVIEW

This document provides an overview of Key Players noted in the Nigerian Entrepreneurship Ecosystem along the lines of the Ecosystem Determinants defined in the 2016 Nigerian Entrepreneurship Ecosystem Research Report developed by FATE Foundation in Partnership with KPMG Nigeria. We plan to constantly update this list and welcome your feedback.

TOTAL NUMBER OF PLAYERS IN THE ECOSYSTEM - 276*

*These numbers are constantly being updated
# POLICY & REGULATION

## GOVERNMENT

<table>
<thead>
<tr>
<th>Abuja Enterprise Agency (AEA)*</th>
<th>Presidential Enabling Business Environment Council (PEBEC)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Central Bank of Nigeria (CBN)</td>
<td>Small and Medium Enterprise Development Agency of Nigeria (SMEDAN)</td>
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<tr>
<td>Corporate Affairs Commission (CAC)</td>
<td>Standards Organization of Nigeria (SON)</td>
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<tr>
<td>Enabling Business Environment Secretariat (EBES)</td>
<td>State Chambers of Commerce &amp; Industry</td>
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<td>Federal Inland Revenue Service (FIRS)</td>
<td>State Houses of Assembly</td>
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<tr>
<td>Federal Ministry of Industry, Trade and Investment (FMITI)</td>
<td>State Internal/ Inland Revenue Bodies</td>
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<tr>
<td>Local Government Councils</td>
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<tr>
<td>National Agency for Food and Drug, Administration and Control (NAFDAC)</td>
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<tr>
<td>National Assembly</td>
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<tr>
<td>National Assembly Business Environment Roundtable (NASSBER)*</td>
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<td>National Information Technology Development Agency (NITDA)</td>
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<tr>
<td>National Office for Technology Acquisition and Promotion (NOTAP)</td>
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<tr>
<td>Nigerian Export Promotion Council (NEPC)</td>
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<tr>
<td>Nigerian Investment Promotion Council (NIPC)</td>
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</tr>
<tr>
<td>Office of Entrepreneurship and Innovation, Office of the Vice President</td>
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</tr>
</tbody>
</table>

*Play policy advocacy roles
POLICY & REGULATION

PRIVATE SECTOR GROUPS & ASSOCIATIONS

Association of Micro Entrepreneurs in Nigeria (AMEN)*
Association of Small Business Owners of Nigeria (ASBON)*
Center for International Private Enterprise*
Commonwealth Alliance of Young Entrepreneurs (CAYE) West Africa*
Deloitte Nigeria*
FATE Foundation*
International Labour Organization (ILO)
Nigerian Association of Chambers of Commerce, Industry, Mines and Agriculture (NACCIMA)*
Nigerian Association of Small and Medium Enterprises (NASME)*
Nigerian Association of Small Scale Industrialists (NASSI)*
Nigerian Economic Summit Group (NESG)*
NECA's Network of Entrepreneurial Women (NNEW)*
Nigeria's Employers Consultative Association (NECA)*
State Chambers of Commerce and Industry*

DEVELOPMENT FINANCE INSTITUTIONS (DFIS)

Enhancing Nigerian Advocacy for a Better Business Environment (ENABLE), Department for International Development (DFID)*
Growth & Employment in States (GEMS) 3, DFID*
Policy Development Facility Programme, DFID*

*Play policy advocacy roles
CAPACITY BUILDING

GOVERNMENT & DFIS
Abuja Enterprise Agency (AEA)
Amnesty Programme
Bank of Industry (BOI)
Central Bank of Nigeria’s Enterprise Development Centres
GIZ Nigeria
International Finance Corporation (IFC) Business Edge
Lagos State Employment Trust Fund (LSETF)
Office for ICT Innovation & Entrepreneurship (OIIIE)
Small and Medium Enterprises Development Agency of Nigeria (SMEDAN)
YouWin Connect

ACADEMIA
Center for Entrepreneurship and Innovation (CEI), University of Ibadan
Enterprise Development Center (EDC), Pan Atlantic University
Lagos Business School (LBS), Pan Atlantic University
Kaduna Business School (KBS)

NON- PROFIT/FOUNDATION
Academy for Entrepreneurial Studies (AES)
Afterschool Graduate Development Centre (AGDC)
Business Academies of Faith Based Organizations (FBOs)*
Centre for Entrepreneurial Development Lagos (CEDL)
Cherie Blair Foundation
Enactus
Empretec
FATE Foundation
Generation Enterprise
Institute of Entrepreneurial Studies (IES)
Junior Achievement Nigeria
LEAP Africa
MTN Foundation
The Bridge Leadership Foundation
Partnership Initiatives in the Niger Delta
Private Sector Health Alliance of Nigeria (PHN)
Quantum Business School & Entrepreneurship Center
She Leads Africa
Tony Elumelu Foundation
Women in Management, Business and Public Service (WIMBIZ)

NOTE
List excludes For-Profit MSME Capacity Building Providers
Some Commercial Banks have specialised Capacity Building Programs targeted at MSMEs such as the Access Bank W Initiative, Diamond BET, EcoBank SME Club, FCMB SME Capacity Building Initiative, Fidelity Managed SMEs, First Bank, GTBank SME Market Hub, Stanbic IBTC and the Sterling MSME Academy.

*Most religious institutions organise capacity building programs on entrepreneurship all through the year
CAPACITY BUILDING

INCUBATORS & ACCELERATORS

440NG
BD Hub
Blue Hub
Co- Creation Hub (CcHub)
CoLab
Delta State Innovation Hub
Enspire Hub
Focus Hub
Founders Hub
Hebron StartUp Labs
iDEA Hub
Ideation Hub
Leadpath Nigeria
NHub
OlotuSquare
Passion Incubator
ROAR Nigeria Hub
Root Hub
ScaleUp Lab
She Leads Africa
SPARK
Start Innovation Hub
StartPreneurs

StoneBricks Hub
Technology Development for Poverty Alleviation Initiative (TD4PAI)
Technology Incubation Center*
The Tangent Eco- Innovation Hub
Ventures Platform
We Hub
Wennovation Hub

TRADE GROUPS / ASSOCIATIONS

Association of Micro Entrepreneurs in Nigeria (AMEN)
Association of Small Business Owners of Nigeria (ASBON)
Equipment Leasing Association of Nigeria (ELAN)
Nigerian Association of Chambers of Commerce, Industry, Mines and Agriculture (NACCIMA)
Nigerian Association of Small and Medium Enterprises (NASME)
Nigerian Association of Small Scale Industrialists (NASSI)
NECA’s Network of Entrepreneurial Women (NNEW)
Nigeria’s Employers Consultative Association (NECA)
State Chambers of Commerce and Industry

*Twenty-Seven (27) centers across the country set up by the National Board for Technology Incubation (NBTI)
KEY PLAYERS IN THE NIGERIAN ENTREPRENEURSHIP ECOSYSTEM

ACCESS TO FINANCE

DEBT
Afterschool Graduate Development Centre (AGDC)
Bank of Agriculture (BOA)
Bank of Industry (BOI)
Central Bank of Nigeria (CBN)
Commercial Banks in Nigeria
Dangote Foundation
GroFin
Growth and Employment in States (GEMS) 3, DFID
International Finance Corporation (IFC)
International Fund for Agricultural Development (IFAD)
Kaduna Start-up Entrepreneurship Programme (KADSTEP)
Lagos State Employment Trust Fund (LSETF)
Lydia
Market Moni (Government Enterprise and Empowerment Program)
Nigerian Export-Import Bank (NEXIM)
Microfinance Banks in Nigeria
Nigeria Incentive-Based Risk Sharing System for Agricultural Lending (NIRSAL)
Oxfam
United States Agency for International Development (USAID)

ANGEL INVESTORS/EQUITY/VENTURE CAPITAL
Alitheia Capital
GreenHouse Capital
Growth Capital
Doreo Partners
Echo VC
Select Incubators & Accelerators e.g.
CcHub & Ventures Platform
Lagos Angel Network (LAN)
LeadPath Nigeria
Omidyar Network
Private Sector Health Alliance of Nigeria (PHN)
Singularity Investments
TechLab Africa
VC4Africa

*Licensed Commercial and Microfinance Banks in Nigeria have loan products for micro, small and medium enterprise. Some of these products are also facilitated through special government designated funds such as CBN MSMEDF programme.
ACCESS TO FINANCE

GRANTS*

Business Innovation Growth
GIZ Nigeria
Incubators & Accelerators
Shell LiveWire
Tony Elumelu Foundation
Youth Enterprise With Innovation in Nigeria (YOUWIN)

CREDIT RATING /
COLLATERAL REGISTRY

CRC Credit Bureau
National Collateral Registry of Nigeria
XDS Credit Bureau

CROWDFUNDING

Farmcrowdy.com
Imeela.com
Next-economy.com

* A number of Corporates and Financial Institutions frequently organise competitions to provide grants for aspiring entrepreneurs and small businesses
ACCESS TO MARKET

GOVERNMENT & DFIs

- Growth and Employment in States (GEMS) 4, DFID
- Small and Medium Enterprises Development Agency of Nigeria (SMEDAN)
- Nigerian Incentive Based Risk Sharing System for Agricultural Lending (NIRSAL)
- Nigerian Investment Promotion Council (NIPC)
- Nigerian Export-Import (NEXIM) Bank
- Nigerian Export Promotion Council (NEPC)
- Women in Investment and Enterprise (WinIE), Federal Ministry of Industry, Trade and Investment
- United States Agency for International Development (USAID)

PRIVATE

- Africa Exchange Holdings Limited (AFEX)
- Babban Gona
- E-Commerce Platforms
- Growing Business Foundation (GBF)
- Institute of Export Operations Management (IOEM)
- Manufacturers Association of Nigeria (MAN)
- Market Square Africa
- Quintessential Business Women Association
- Private Sector Health Alliance of Nigeria (PHN)
- State Chambers of Commerce
- Wicklow Group
ACCESS TO RESOURCES

GOVERNMENT
Abuja Enterprise Agency (AEA)
MSME Clinics
Office for ICT Innovation & Entrepreneurship (OIIE)

VIRTUAL INFORMATION PORTALS
BIG Portal bigportal.org.ng
Kaduna Business Registry Portal eregistry.kdsg.gov.ng
MSMEHub by FATE Foundation msmehub.org
SME Biz Info smebizinfo.com
SME Toolkit nigeria.smetoolkit.org/nigeria
SMEDAN Credit Information Portal smedan.gov.ng/cip
Starta the starta.com
TechPoint techpoint.ng
Ventures Africa venturesafrica.com

PRIVATE SECTOR
Equipment Leasing Association of Nigeria (ELAN)
International Fund for Agriculture and Development (IFAD)
Center for International Private Enterprise (CIPE)
Aspen Network of Development Entrepreneurs (ANDE)
MainOne
Africa Exchange Holding Limited (AFEX)
WICKLOW Group
National Association of Small and Medium Enterprises (NASME)

INCUBATORS & ACCELERATORS*

* Listed on Page 5
BUSINESS SUPPORT

GOVERNMENT
Abuja Enterprise Agency (AEA)
Amnesty Programme
Bank of Industry (BOI) (through approved BDSPs)
Central Bank of Nigeria’s Enterprise Development Centres
Office for ICT Innovation & Entrepreneurship (OIIE)
Small and Medium Enterprises Development Agency of Nigeria (SMEDAN)
YouWin Connect

TRADE GROUPS/ASSOCIATIONS
Association of Micro Entrepreneurs in Nigeria (AMEN)
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Nigerian Association of Small and Medium Enterprises (NASME)
Nigerian Association of Small Scale Industrialists (NASSI)
NECA’s Network of Entrepreneurial Women (NNEW)
Nigeria’s Employers Consultative Association (NECA)
State Chambers of Commerce and Industry

ACADEMIA
Enterprise Development Center, (EDC) Pan Atlantic University
Kaduna Business School (KBS)

NON-PROFITS/SOCIAL ENTERPRISES
Accounting Hub
Doreo Partners
Cherie Blair Foundation
DIYLaw
Incubators & Accelerators*
FATE Foundation
Faith Based Organizations (FBOs)
Generation Enterprise
Growing Business Foundation
Private Sector Health Alliance of Nigeria (PHN)
She Leads Africa
Tony Elumelu Foundation
Women in Management, Business and Public Service (WIMBIZ)

NOTE
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Some Commercial Banks have specialised Capacity Building Programs targeted at MSMEs such as the Access Bank W Initiative, Diamond BET, EcoBank SME Club, FCMB SME Capacity Building Initiative, Fidelity Managed SMEs, First Bank, GTBank SME Market Hub, Stanbic IBTC and the Sterling MSME Academy.

* Listed on Page 5
RESEARCH & DEVELOPMENT

GOVERNMENT

Abuja Enterprise Agency (AEA)
International Institute of Tropical Agriculture (IITA)
Federal Institute of Industrial Research, Oshodi (FIIRO)
National Bureau of Statistics (NBS)
Doing Business Unit, World Bank
Small and Medium Enterprise Development Agency (SMEDAN)
National Board for Technology Incubation (NBTI)

ACADEMIA

Center for Entrepreneurship and Innovation (CEI), University of Ibadan
Institute of Entrepreneurship and Development Studies
Enterprise Development Center (EDC), Pan Atlantic University

DEVELOPMENT/NON-PROFIT ORGANISATION

Aspen Network of Development Entrepreneurs (ANDE)
Enhancing Financial Innovation & Access (EFInA)
FATE Foundation
Global Entrepreneurship Monitor (GEM)
TOMEB Foundation

FOR-PROFIT/CORPORATES

Agusto & Co
Dalberg Global Development Advisors
Deloitte Nigeria
Enhancing Financial Innovation & Access (EFInA)
Institute of Entrepreneurship and Development Studies
KPMG Nigeria
We would appreciate your comments and suggestions on amendments and additions to our list of Key Players. Send us an email to policy@fatefoundation.org